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The following link is to the GA list of approved patent attorneys. Their rates and other pertinent information is illustrated in the summary of responses. As I understand it, we may use any or all as we desire without an additional competitive process similar to a convenience contract. Since there are quite a few to pick from on this approved list, at a later point in our process, we would probably want to narrow the field.

<http://www.northcarolina.edu/content.php/legal/copyright/IP%20RFP.htm>

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IP RFP SUMMARY OF RESPONSES

<i>FIRM</i>	<i>CONTACT/LOCATION</i>	<i>FEE (per-hour basis)</i>	<i>COMMENTS</i>
Adams Intellectual Property Law, P.A.	W. Thad Adams Charlotte, North Carolina	\$100/legal assistants \$100/paralegals \$325-400/attorneys	Intellectual property firm with broad competence. Hourly rates 25% discount from normal for all work performed on behalf of the University. Some university experience. Will not increase any professional fees or hourly rates for the three-year period. Fees listed per job with a "not to exceed" billing quote.
Akerman Senterfitt	Gregory A. Nelson West Palm Beach, Florida	University rate: \$135/paralegals \$250-265/patent agent \$180-400/attorneys	Lists at least 15 universities firm has represented (outside North Carolina). Will not raise rates more than 4%/per year shareholders; 8%/per year associates. Expenses and costs, i.e., patent drawings, filing fees, etc., will be billed University w/o any adjustment. Expenses and costs will be itemized.
Alston & Bird LLP	W. Murray Spruill Raleigh, North Carolina	\$175-250/paralegals \$200-300/patent agents \$285-435/associates \$475-750/partners	Broad IP competence. Substantial representation of UNC (NCSU, UNCCH, UNCC) and other universities. Will give a 10% discount off normal hourly rate Flat fee for designated services.
Blanco Tackabery & Matamoros, P.A.	Mary Margaret Ogburn Winston-Salem, North Carolina	\$90/paralegals \$180/associates \$250-300/partners	One attorney has IP experience; one w/IP litigation experience. Primarily trademark and licensing agreements especially regarding information technology. No university IP work; no patent prosecutions.
Bose McKinney & Evans LLP	Anthony P. Filomena Raleigh, North Carolina	\$95/paralegals \$160/patent agents \$160-190/associates \$280/of counsel \$265-420/partners	Broad range of IP services, including patent, trademark, license agreement, audit, and litigation services. University experience (outside North Carolina). Fixed fee for designated services.
Bracewell & Giuliani LLP	Jeffrey S. Whittle Houston, Texas	\$250-\$575/attorneys	Numerous attorneys with patent and patent litigation experience as well as other IP areas. Significant IP work for U Texas. Alternate-fee arrangements available.

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Carter & Schnedler, P.A.	David M. Carter Asheville, North Carolina	\$300-325/attorneys No fees charged for paralegals or for assistants.	Two-lawyer exclusively IP firm with broad experience. Has represented UNC Asheville and Western Carolina University primarily involving trademarks; represented UVA and University of Utah in patent license negotiations. Flat-fee structure for some billing.
Clements Bernard Miller	Christopher L. Bernard Charlotte, North Carolina	\$200-300/attorneys litigation/ opinion work	Small firm exclusively IP and relevant subspecialties. Has drafted and filed approximately 40 utility patents for UNCC. Fixed-fee pricing.
Coats+Bennett PLLC	Anthony J. Biller Cary, North Carolina	\$95/paralegals \$160/patent agents \$160-190/associates \$280/of counsel \$265-420/partners	Broad patent experience with attorneys with related undergraduate science majors. Also trademark patent litigation experience. Fixed fee for designated services. Willing to negotiate alternate-fee schedules with the institutions.
Dickstein Shapiro LLP	Jon D. Grossman Washington, D.C.	\$250-475/associates \$485-700/partners	Full-service IP group of 80 attorneys. Clients have included other universities. Fixed-fee schedule for certain services.
Dierker & Associates, P.C.	Julia Church Dierker Troy, Michigan	\$100/patent agent \$125-190/associates \$275/of counsel \$290/partners	Firm has university experience (outside NC).
Dority & Manning, P.A.	Timothy A. Cassidy Alan R. Marshall Greenville, South Carolina	UNC billing rate: \$82.50/paralegal \$168.75/patent agents \$157.50-281.25/attorneys	"Extensive" experience assisting institutions of higher education, including Clemson, Univ. South Carolina, South Carolina State Univ., Bob Jones Univ., and Converse College. Also able to provide a proposed fixed-fee schedule for patent prosecution and trademark registration matters.
DrinkerBiddle&Reath LLP	Cathy Kiselyak Austin Chicago, Illinois	\$266/patent agent \$243-333/associates \$419-554/partners	IP Practice Group, w/more than 75 lawyers; Serve as patent counsel for several universities, including Univ. of PA, Yale, Drexel, Temple, Thomas Jefferson Univ., Baylor College of Medicine, Indiana Univ., and Rockefeller Univ. 10% discount to University; fee increase per year no more than 6% each year; alternate fee arrangements available.

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The Eclipse Group LLP	David P. Gloekler Durham, North Carolina	\$130/paralegals \$280/attorneys (University rate)	Experienced, medium-sized, full-service IP-only firm; Members of firm have represented UNC-CH, NCSU, Duke, and other universities in IP matters. Hourly fees listed with a "not- to-exceed" billing quote per job.
Hammer & Associates, P.C.	Robert H. Hammer Charlotte, North Carolina	\$125/paralegals \$175-330/attorneys	Small full-service IP firm; has represented other universities, including UNC Charlotte. Fee schedule for specified services.
Harness Dickey	Ryan W. Massey Timothy D. MacIntyre Troy, Michigan	\$150/paralegals \$220-300/associates \$360-410/partners	Firm has over 100 patent attorneys; firm has represented universities include Univ. of Michigan, Michigan State University, Univ. of MD, Univ. of Nebraska, and Washington University (St. Louis). Proposal includes estimated fee structure for certain services.
Hunton & Williams LLP	Douglas W. Kenyon Raleigh, North Carolina	\$100/patent prosecution specialist \$200/trademark specialist \$175/paralegals \$250-\$260/patent clerks \$255-460/associates \$730/of counsel \$480-880/partners	Large full-service IP group with broad experience representing numerous universities (including Duke), and numerous subspecialty areas with attorneys with related science/technology degrees. Fixed-fee for designated services. Willing to negotiate alternate fee schedules with the institutions.
IPTL	Steven J. Hultquist Chapel Hill, North Carolina	\$225-400/attorneys	Small IP specialty firm with patent and other IP experience with other universities. Fees listed per job with a "not to exceed" billing quote.
Jenkins, Wilson, Taylor & Hunt, P.A.	Richard E. Jenkins Durham, North Carolina	\$195-385/attorneys	Small firm exclusively IP. Has represented UNC-CH, NCSU, UNC-W, Duke, and other universities in patent matters. Also offer fixed-fee billing for certain services.
Jondle & Associates P.C.	Robert J. Jondle Castle Rock, Colorado	\$110/paralegals \$200-310/attorneys	Firm's practice is limited to representing clients in intellectual property matters. Firm has represented several universities including NCSU, and Colorado State Univ., Univ. of Nebraska-Lincoln, Purdue, Univ. of Arkansas, North Dakota St. Univ., and Cornell.

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Jones Day	Gerald R. Boss Atlanta, Georgia	\$250-\$325/technical agents \$300-525/associates \$475-800/partner & of counsel	Principal attorney represented NCSU prior to joining Jones Day. Large, global IP w/approximately 275 attorneys specializing in IP; University experience, including Yale, Fordham, Univ. of TX. Estimate for fees and related expenses included in proposal.
Kilpatrick Stockton LLP	Charles W. Calkins Winston-Salem, North Carolina	\$100-135/case assistants \$270-220/patent agents \$150-225/paralegals \$250-380/associates \$400-645/partners	Broad IP practice; has represented UNCC and UNCG, and significant other universities in IP matters.
Ladas & Parry LLP	Janet I. Cord New York, New York	\$150-185/paralegal \$225-375/junior associate \$275-425/counsel/sr. associate \$300-450/junior partner \$450-600/sr. litigation partner \$375-475/senior partner	Broad IP practice Fees are fixed-flat fee amounts, w/exceptions, which are hourly.
Law Offices of Bentley J. Olive, PLLC	Bentley J. Olive Cary, North Carolina	Hourly rate for 2008 is \$230/hour; 2009 shall not be greater than 5%; and 2010 shall not be greater than 10%.	Sole practitioner w/full-service IP; provided services for UNC-CH, NCSU, Duke, and Vanderbilt while employed with another firm.
Lee Law, PLLC	Christopher B. Lee Pittsboro, North Carolina	\$95/administrative time \$225/attorney	Firm offers broad range of IP legal services; has worked for two law firms, which were approved on the previous list of providers. Will negotiate either a maximum not-to-exceed billing arrangement, or a fixed-fee billing arrangement for each project.
Lyman Patent Services	Megan E. Lyman Raleigh, North Carolina	\$200/attorney	Sole practitioner; provides services in all aspects of patent prosecution in various technological fields; experience in trademark applications as well. Outside North Carolina university experience (Abilene Christian University).

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McGuireWoods LLP	Corby C. Anderson Charlotte, North Carolina	\$215/paralegals \$285-350/associates \$400-525/partners \$340/counsel	Large firm w/IP practice; university experience cited, including UNCC.
Moore & Van Allen PLLC	Michael G. Johnston RTP, North Carolina	\$100-150/paralegals \$225-500/IP attorneys \$400-525/litigation attorneys	Broad IP practice with subspecialties. Has represented UNC (NCSU, UNCCH) and numerous other universities in IP matters. Will negotiate discounts off normal billing rates. Fee schedule for specified services.
Myers Bigel Sibley & Sajovec, P.A.	Kenneth D. Sibley Raleigh, North Carolina	\$140-150/paralegals and staff \$230-415/attorneys	IP firm with emphasis on patent law. Substantial trademark experience. Many attorneys have related undergraduate and advanced degrees. Has represented UNC (NCSU, UNCCH, and ECU) and other universities in IP matters. Will not increase more than 5% in 2009 and 10% in 2010.
The Nath Law Group	Gary M. Nath Alexandria, Virginia	\$65-150/paralegals \$190-525/attorneys	IP law firm with experience in all aspects of domestic and foreign patent procurement. University-originated original patent application drafting and prosecution comprises about 10% of firm's original patent and prosecution practice (no UNC). Fees flat/fixed or hourly. Will not increase more than 5% in 2009 and 10% in 2010. Will negotiate possible discount based on "guaranteed work volume and other factors."
Nelson Mullins	David A. Harlow Raleigh, North Carolina	\$210-500/attorneys	Broad IP practice. Has represented UNCC, and other universities in IP matters. Represents a discount of standard rates for partners willing to negotiate fixed-fees for certain tasks.
Olive and Olive, P.A.	Susan Freya Olive Durham, North Carolina	\$125-150/paralegals \$200-300/associate attorneys \$285-400/senior attorneys \$100-150/patent drawings	Small IP firm with expertise in patents (prosecution), trademark, and copyrights and related litigation. Related undergraduate majors. Has represented UNCC, NCCU, and UNC-CH as well as other universities and colleges. Represented Abbeville Egg products in dispute with NCSU.

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Parker Poe Adams & Bernstein LLP	William P. Farthing, Jr. Charlotte, North Carolina	\$100-190/paralegal \$190-300/associates \$300-500/partners	IP services include trademark, copyright, and IP litigation. Represents UNC as bond counsel and has represented other universities in IP matters.
Passé Intellectual Property, LLC	James G. Passé Raleigh, North Carolina	\$75-100/paralegal \$225/associate \$250/hour	Sole practitioner (in the process of hiring associate); RFP states experience representing universities (Duke, CA State at SD, and Columbia). Services can be negotiated on an individual-event basis.
Pillsbury Winthrop Shaw Pittman LLP	Thomas A. Cawley, Jr. McLean, Virginia	Offers special UNC rate: \$245/patent law clerk \$335-435/associates \$530/partner	Large firm, which includes IP Practice w/over 140 IP attorneys; has assisted many universities, including NCSU.
Priest & Goldstein, PLLC	Kathy L. Priest Durham, North Carolina	\$90/hour paralegal \$200/technical adviser \$275-400/attorneys	Firm is a small w/a national property practice; university experience is limited. Firm is willing to bill hourly for project while giving a 10% discount for services.
Robinson Bradshaw & Hinson	Steven D. Newmark Charlotte, North Carolina	\$260-450/attorneys	Broad IP practice; university experience outside North Carolina.
Smith Moore LLP	Kimberly Bullock Gating Greensboro, North Carolina	\$100-400/paralegals and attorneys	General practice law firm w/IP services; has provided services to UNCG and North Carolina A&T University, as well as universities outside North Carolina. Will not increase more than 5% in 2009 and 10% in 2010. Fixed amounts are for the preparation, filing, and prosecution of patent applications only.
Sonnenschein Nath & Rosenthal LLP	G. Harley Blosser St. Louis, Missouri	\$200-415/scientific advisors/patent agents \$215-655/attorneys	Large national full-service and IP. Firm has represented universities (UNCCH) in IP matters. Will discuss annual adjustments in rates. Flat rate for certain services.
Summa, Allan & Additon, P.A.	Richard L. Additon Charlotte, North Carolina	\$100-125/paralegals \$105-450/patent attorneys/agents	Small IP only law firm, including prosecution and litigation, with scientific subspecialty. Has represented NCSU, UNCCH, and UNCC as well as other universities. Fixed-fee billing, with not-to-exceed estimates for certain services.
Ted Corvette, PLLC	Ted E. Corvette Durham, North Carolina	\$250/attorney \$225/attorney for matters that require significant number of hours.	Solo IP practitioner; university experience w/Duke, UC San Diego, and Univ. of WA.

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Tillman Wright, PLLC	Neal B. Wolgin Durham, North Carolina	\$50/legal assistant \$90/paralegal & technology specialist \$175-315/attorneys	Offers services with regard to patenting strategies, and trademark clearance, acquisition, and dispute resolution; also services for negotiation and drafting of license agreements, etc.; patent preparation and prosecution. University experience, including w/ECU, NCSU, UNCC, and UNCCH. Certain matters handled on fixed-fee basis, and can accept alternate fee arrangements.
Trego, Hines & Ladenheim, PLLC	Jonathan M. Hines Charlotte, North Carolina	\$250/attorneys	Full-service IP firm; university experience including NCSU. Fee structure for certain services.
Troutman Sanders LLP	John M. Bowler Atlanta, Georgia	\$135-210/paralegals \$230/475/attorneys	Large full-service law firm with a large full-service IP group. Has represented NCSU, UNCCH, and other universities. Also offer some services at a discounted-fixed-fee schedule. Will not bill for internal-fixed costs.
Ward and Smith, P.A.	E. Eric Mills New Bern, North Carolina	\$40/administrative \$100-125/paralegals \$175-250/associates & patent agents \$275-375/senior attorneys	Large North Carolina law firm w/several locations; IP services. University experience including NCSU, UNCH, and UNCW. Flat rates and not-to-exceed fees negotiable.
Williams Mullen	Gregory A. Stephens RTP, North Carolina	\$285-500/attorneys	Large full-service firm w/IP practice; university experience, including w/NCSU.
Wolff Law Offices, PLLC	Kevin A. Wolf Chapel Hill, North Carolina	\$50-265/attorney and professionals	Small IP, mostly patent, law firm; No prior university experience. Will be merging w/ firm Mannava & Kang, PC.; (attorney fees as high as \$305/hour). May raise rates 5% per year.
Womble Carlyle Sandridge & Rice, PLLC	M. Christopher Bolen RTP, North Carolina	\$175-245/patent agents \$270-600/attorneys	Large full-service law firm with a large full-service IP group. Has represented other universities; representing UNC-CH Office of Technology Transfer; and UNC TV. Will not raise rates during three-year period. Provides fee ranges for various services.